



FAMILY SUPPORT SERVICES

KEEPING FAMILIES HEALTHY AND INTACT

REVIEW OF FINANCIAL STATEMENT

March 2020

Balance Sheet: Satisfactory

- Payment Invoices from CARI, FFH, Family Reclaim, AAA, CAPIT, GUS, Kinship \$249.7k
- Unbilled receivables SF Respite \$31k: Contract administrator has not yet approved Respite budget revision for additional rent due to high volume of budget revisions on their side.
- Receivables from Alameda County Mar'20 (\$143k) will be offset with Advance Payment from Alameda County received in Apr'20.

Revenue and Expenses vs Budget: Unsatisfactory

- Occupancy Expense:
 - a. Additional (deferred) rent (\$1.3k)
 - b. Unbudgeted common area maintenance Mar (\$2.8k)
 - c. KYP Taylor Memorial UMC & Storage (\$0.9k)
- Realized/Unrealized loss on Investment (\$155k)

Statement of Activities: Satisfactory

- Received MTD contributions \$3.1k -- YTD grants \$179.8k (restricted fund)
- Released MTD grants (\$11.1k) -- YTD grants (\$100.3k) (restricted fund)

Revenue and Expenses by Function: Unsatisfactory

- Deficit on RCEB (\$13k)
- Fund Development expenses (\$13.7k)
- Realized/Unrealized loss on investment (\$155k)

Investment Result: Unsatisfactory

- \$3.8k received in dividends and interest
- (\$1k) in realized loss
- (\$154k) in unrealized loss

Fundraising Results: Satisfactory

- MTD contributions \$3.1k -- YTD grants & contributions \$251.9k
- No grants received in Mar'20

Family Support Services
Revenue & Expenditures by Function - from MIP
Includes Restricted Funds
For the month of March 2020

in USD

	East Bay Respite	S.F. Respite	Oakland FPP	Oakland M.H. Svs	S.F FPP/ SafeCare	Oakland Kinship	Oak. Kinship Youth	Fund Development	General & Administration	Total
Revenue										
Program Revenue										
Cost Based Revenues	64,242	89,633	19,822	0	49,061	41,093	19,301	0	0	283,152
FFS Revenues	82,556	184	2,480	21,670	0	0	0	0	0	106,890
Total Program Revenue	146,798	89,817	22,302	21,670	49,061	41,093	19,301	0	0	390,041
Contributions & Grants	0	0	2,481	0	0	1,273	2,453	(3,083)	0	3,123
In Kind Revenue (non-cash)	375	0	0	0	0	2,125	0	0	0	2,500
Investment Dividends & Interest	0	0	0	0	0	0	0	0	3,780	3,780
Investment Realized/Unreal. Gains (Losses)	0	0	0	0	0	0	0	0	(155,073)	(155,073)
Total Revenue	147,173	89,817	24,782	21,670	49,061	44,491	21,755	(3,083)	(151,293)	244,371
Expenses										
Payroll-Related Expense										
Salaries	45,443	45,725	14,730	9,535	23,690	22,312	6,167	5,775	37,426	210,803
Wages - Hourly Providers	46,408	0	0	0	0	98	270	0	0	46,775
Taxes & Benefits	26,701	10,936	3,471	2,192	7,072	4,483	1,379	1,044	7,609	64,887
Total Payroll-Related Expense	118,551	56,661	18,201	11,727	30,762	26,893	7,817	6,819	45,035	322,465
Contracts										
Out of Home Providers	565	10,572	0	0	0	0	0	0	0	11,136
Consultants	245	545	67	61	414	1,457	195	3,285	11,353	17,622
Total Contracts	809	11,117	67	61	414	1,457	195	3,285	11,353	28,758
Other Direct Expense										
Bank & Investment Fees	0	0	0	0	0	0	0	15	1,280	1,295
Occupancy Expense	6,327	5,381	1,738	1,567	5,179	5,365	5,975	1,030	7,105	39,669
Operating Expense	2,133	2,315	577	303	2,430	1,023	1,264	205	2,021	12,271
Event Expense	0	0	0	0	0	0	0	0	0	0
Advertising	0	0	0	0	0	0	0	5	0	5
Business Insurance	374	217	100	62	615	214	487	41	1,835	3,945
Travel and Mileage	5,106	40	12	35	0	63	0	4	106	5,366
Client-Related Expense	0	0	100	0	0	85	1,670	0	0	1,855
Depreciation	401	272	110	99	466	340	791	65	411	2,955
Unallowed Depreciation	0	116	0	0	90	0	0	0	0	206
Total Other Direct Expense	14,341	8,341	2,637	2,067	8,780	7,091	10,187	1,365	12,758	67,566
Allocated Expense										
General & Admin.	26,126	14,851	3,877	2,707	7,790	6,925	3,556	2,241	(68,072)	0
Total Allocated Expense	26,126	14,851	3,877	2,707	7,790	6,925	3,556	2,241	(68,072)	0
In Kind Expense (non-cash)										
Total Expenses	160,202	90,970	24,782	16,562	47,745	44,491	21,755	13,710	1,073	421,290
Current Surplus (Deficit)	(13,030)	(1,153)	0	5,109	1,316	0	0	(16,794)	(152,366)	(176,918)
Investment Unrealized Gain/Loss									154,125	154,125
Adjusted Current Surplus (Deficit)	(13,030)	(1,153)	0	5,109	1,316	0	0	(16,794)	1,759	(22,793)

Family Support Services
Revenue & Expenditures by Function - from MIP
Includes Restricted Funds
Year-To-Date March 2020

in USD

	East Bay Respite	SF Respite	Oakland FPP	Oakland MH Svs	SF FPP/ SafeCare	Oakland Kinship	Oakland Kinship Youth	Fund Development	General & Administration	Total
Revenue										
Program Revenue										
Cost Based Revenues	545,081	722,958	150,580	0	377,503	353,575	258,166	0	0	2,407,864
FFS Revenues	921,350	1,409	36,819	177,463	0	0	0	0	0	1,137,040
Total Program Revenue	1,466,432	724,367	187,398	177,463	377,503	353,575	258,166	0	0	3,544,904
Contributions & Grants	2,169	153	25,777	20	122	39,414	28,278	157,986	0	253,918
In Kind Revenue (non-cash)	3,375	0	0	0	0	19,125	0	0	0	22,500
Investment Dividends & Interest	0	0	0	0	0	0	0	0	29,474	29,474
Investment Realized/Unreal.	0	0	0	0	0	0	0	0	(163,094)	(163,094)
Total Revenue	1,471,975	724,519	213,175	177,483	377,626	412,114	286,444	157,986	(133,620)	3,687,702
Expenses										
Payroll-Related Expense										
Salaries	390,545	340,421	124,380	106,369	195,585	204,434	96,907	47,731	293,345	1,799,718
Wages - Hourly Providers	484,111	0	0	0	0	1,622	7,484	0	0	493,217
Taxes & Benefits	203,933	92,468	27,517	27,395	41,469	47,859	26,175	9,710	65,869	542,394
Total Payroll-Related Expense	1,078,588	432,889	151,897	133,765	237,054	253,916	130,566	57,441	359,213	2,835,329
Contracts										
Out of Home Providers	4,809	93,640	0	0	0	0	0	0	0	98,449
Consultants	4,053	5,432	1,114	1,005	4,406	7,194	10,239	32,589	170,540	236,573
Total Contracts	8,862	99,072	1,114	1,005	4,406	7,194	10,239	32,589	170,540	335,022
Other Direct Expense										
Bank & Investment Fees	300	86	84	76	112	264	284	972	11,140	13,319
Occupancy Expense	58,225	46,851	15,004	13,530	45,135	46,418	53,357	8,895	56,736	344,151
Operating Expense	26,681	23,252	5,212	3,299	20,479	10,266	14,112	4,833	25,667	133,801
Event Expense	0	0	0	0	0	0	0	921	0	921
Advertising	0	0	0	0	0	0	0	10,590	0	10,590
Business Insurance	3,346	1,952	893	557	5,527	1,911	4,368	366	8,699	27,619
Travel and Mileage	53,917	962	1,767	2,098	567	1,870	304	52	516	62,052
Client-Related Expense	2,386	7,619	2,432	44	2,613	6,567	17,681	940	35	40,318
Depreciation	3,598	2,452	990	893	4,191	3,064	7,118	587	3,700	26,594
Unallowed Depreciation	0	1,042	0	0	811	0	0	0	0	1,853
Total Other Direct Expense	148,454	84,217	26,382	20,497	79,435	70,360	97,224	28,157	106,492	661,217
Allocated Expense										
General & Admin.	244,877	120,755	33,782	30,914	63,390	65,227	44,706	22,793	(626,445)	0
Total Allocated Expense	244,877	120,755	33,782	30,914	63,390	65,227	44,706	22,793	(626,445)	0
In Kind Expense (non-cash)	3,375	0	0	0	0	19,125	0	0	0	22,500
Total Expenses	1,484,156	736,932	213,175	186,180	384,284	415,822	282,736	140,981	9,800	3,854,067
Current Surplus (Deficit)	(12,181)	(12,413)	0	(8,697)	(6,659)	(3,708)	3,708	17,005	(143,421)	(166,365)
Investment Unrealized									186,746	186,746
Adjusted Current Surplus	(12,181)	(12,413)	0	(8,697)	(6,659)	(3,708)	3,708	17,005	43,325	20,381

Family Support Services Fundraising Results

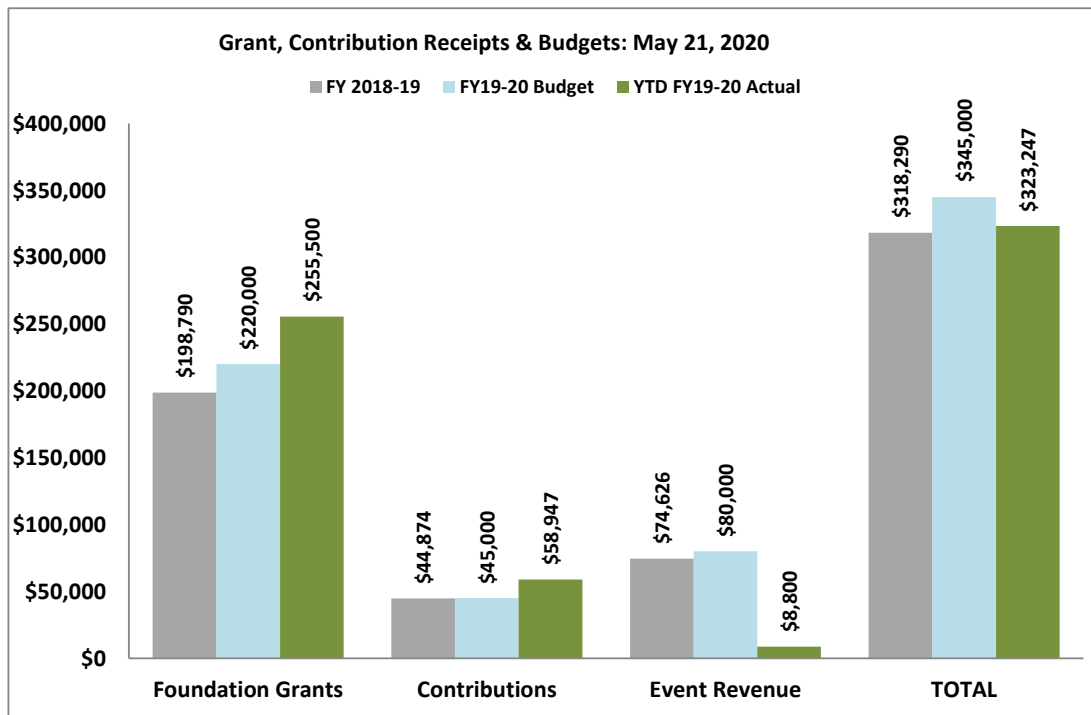
Fundraising Goal to Actual FY 2019-20

	As at May 21, 2020			YTD Mar'20
	Budget	Actual	Remaining	
Foundation Grants	\$220,000	\$255,500	\$35,500	\$187,500
Contributions	\$45,000	\$58,947	\$13,947	\$55,651
Event Revenue				
Event Sponsorships		\$8,500 *		\$8,500
Event Ticket Sales				
Event Auction Sales				
Event Contributions		\$300		\$300
Total Event Revenue	\$80,000	\$8,800	(\$71,200)	\$8,800
GRAND TOTAL	\$345,000	\$323,247	(\$21,753)	\$251,951

* Contingent on rescheduling a sponsored event

Fundraising Actual FY 2018-19

	As at May 21, 2019		
	Budget	Actual	Remaining
Foundation Grants	\$240,000	\$198,790	(\$41,210)
Contributions	\$45,000	\$44,874	(\$126)
Event Revenue			
Event Sponsorships		\$29,750	
Event Ticket Sales		\$8,875	
Event Auction Sales		\$23,001	
Event Contributions		\$13,000	
Total Event Revenue	\$80,000	\$74,626	(\$5,374)
TOTALS	\$365,000	\$318,290	(\$46,710)



Family Support Services

**GRANT BUDGET
as of May 21, 2020**

in USD

FSS Program	Funder	New Funder	Budgeted Amount	Amount Received	Pending	Date Submitted	Date Received
Emergency Support	The San Francisco Foundation			\$ 10,000		3/25/2020	5/7/2020
Emergency Support	Gilbert Fund				\$ 500	4/27/2020	
Emergency General Operating	Best Buy Foundation				\$ 10,000	4/14/2020	
General Operating	Walter S. Johnson Foundation		\$ 10,000		\$ 12,000	8/15/2019	5/10/2020
General Operating	Sutter Health		\$ 25,000	\$ 25,000			5/7/2020
General Operating	Danem Foundation		\$ 3,000	\$ 4,000			8/6/2019
General Operating Total			\$ 38,000	\$ 39,000	\$ 22,500		
Kinship Support Services (KSSP)	Quest Foundation		\$ 20,000	\$ 25,000		7/23/2019	12/9/2019
KSSP	Safeway		\$ 5,000	\$ 5,000		4/25/2019	8/26/2019
KSSP	In-N-Out Burger Foundation		\$ 4,000		declined	5/31/2019	
Kinship Support (KSSP) Total			\$ 29,000	\$ 30,000	\$ -		
Oakland FPP	Kaiser Permanente		\$ 10,000	\$ 20,000			1/29/2020
Oakland FPP	Brewster-West Foundation	Y			\$ 15,000	10/9/2019	
Oakland FPP	Cisco Systems	Y					
Oakland FPP	Sills Family Foundation	Y			\$ 15,000	6/20/2019	
Oakland FPP	Union Bank			\$ 5,000			1/16/2020
Oakland FPP	Costco Foundation	Y					
Oakland FPP Total			\$ 10,000	\$ 25,000	\$ 30,000		
Kinship Youth Program (KYP)	AEG Foundation	Y			declined	9/25/2019	
KYP	Best Buy Foundation		\$ 4,000	\$ 10,000		5/31/2019	10/31/2019
KYP	Bill Graham Supporting Foundation		\$ 4,000	\$ 4,000		9/16/2019	(Committed)
KYP	Cathay Bank	Y			\$ 5,000	10/16/2019	
KYP	Children's Support League		\$ 7,500	\$ 5,000		4/30/2019	6/20/2019
KYP	Clif Bar Family Foundation	Y			declined	5/31/2019	
KYP	Clorox Company Foundation (special grant)		\$ 7,500	\$ 7,500			7/16/2019
KYP	Clorox Company Foundation				\$ 7,500	10/1/2019	
KYP	Del E. Webb Foundation	Y			declined	8/5/2019	
KYP	Firedoll Foundation	Y					
KYP	Five Bridges Foundation	Y					
KYP	Lafayette Juniors	Y		\$ 6,000			6/4/2019
KYP	Irene S. Scully Foundation	Y	\$ -		declined		
KYP	Kaiser Permanente		\$ 75,000	\$ 55,000		10/9/2019	1/29/2020
KYP	Lowell Berry Foundation		\$ 5,000	\$ 5,000		5/1/2019	
KYP	Lowell Berry Foundation				\$ 10,000	5/1/2020	
KYP	Morton Foundation		\$ 5,000	\$ 5,000		7/19/2019	12/2/2019
KYP	Hedge Fund Care	Y			declined	1/31/2020	
KYP	North Face Explorers Fund	Y			declined	4/1/2019	
KYP	Teichert Foundation	Y			\$ 5,000	2/19/2020	
KYP	Ross Stores Foundation		\$ 2,000	\$ 2,000		2/29/19	6/11/2019
KYP	Irene S. Scully Foundation	Y			declined		
KYP	Sidney Stern Memorial Trust	Y					
KYP	Stulsaft Foundation		\$ 20,000	\$ 20,000		8/29/2019	12/23/2019
KYP	TJX Foundation	Y			\$ 5,000	12/30/2019	
KYP	Wells Fargo Foundation		\$ 5,000	\$ 5,000		3/19/2019	6/4/2019
KYP	Wells Fargo Foundation				\$ 10,000	5/11/2020	
KYP	West, Davis & Bergard Found.						
KYP	Western Digital				declined	7/15/2019	
KYP	Witkin Foundation		\$ 20,000	\$ 20,000		4/30/2019	7/18/2019
KYP	New Foundations - TBD	Y	\$ 13,000		(see above)		
Kinship Youth Program (KYP) Total			\$ 168,000	\$ 144,500	\$ 42,500		
Grand Total			\$ 245,000	\$ 238,500	\$ 95,000		

Fund received in FY18-19	\$23,000
Fund received in FY19-20	\$215,500
Total	\$238,500

Movements from Feb 2020:

The San Francisco Foundation Rcvd 5/7/2020	\$10,000
Sutter Health Rcvd 5/7/2020	\$25,000
Gilbert Fund \$500 Submitted 4/27/2020	\$500
Lowell Berry Foundation Submitted 5/1/2020	\$10,000
Wells Fargo Foundation Submitted 5/11/2020	\$10,000

Updated May20, 2020												
	Large Growth	Large Value	Mid Growth	Mid Value	Small Cap	International	Alternative	Cash	Fixed Income	US Equities (Other)	Emerging & Frontier Markets	Total
Current Holdings May20, 2020	88,699	141,322	37,321	28,265	41,870	207,944	168,919	13,111	414,202	18,471	13,171	1,173,294
Current Holdings% May20, 2020	7.6%	12.0%	3.2%	2.4%	3.6%	17.7%	14.4%	1.1%	35.3%	1.6%	1.1%	100%
Optimal Holdings %	6.0%	12.0%	2.0%	2.0%	4.0%	20.0%	17.0%	11.0%	26.0%			100%
Optimal Holdings %	70,398	140,795	23,466	23,466	46,932	234,659	199,460	129,062	305,056			1,173,294

Name	Current Holdings May20, 2020	Optimal Holdings	Current Holdings% May20, 2020	Optimal Holdings %	FSS adopted GIC Model 3	MS GIC Model 3 Tactical
Large Growth	88,699	70,398	7.6%	6.0%	6.0%	6.0%
Large Value	141,322	140,795	12.0%	12.0%	10.0%	12.0%
Mid. Growth	37,321	23,466	3.2%	2.0%	2.0%	2.0%
Mid. Value	28,265	23,466	2.4%	2.0%	2.0%	2.0%
Small Cap Growth & Value	41,870	46,932	3.6%	4.0%	1.0%	1.0%
US Equities (Other)	18,471	0	1.6%			
International	207,944	234,659	17.7%	20.0%	31.0%	32.0%
Emerging & Frontier Markets	13,171	0	1.1%			7.0%
Alternative	168,919	199,460	14.4%	17.0%	16.0%	15.0%
Cash	13,111	129,062	1.1%	11.0%	6.0%	6.0%
Fixed Income	414,202	305,056	35.3%	26.0%	26.0%	23.0%
Total	1,173,294	1,173,294	100%	100%	100%	100%

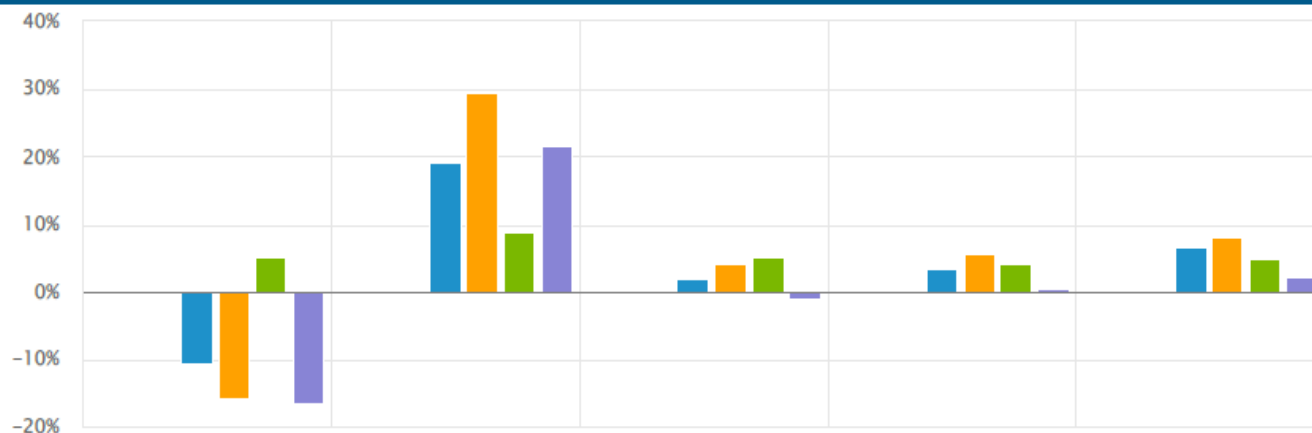
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TIME WEIGHTED PERFORMANCE SUMMARY

Family Support Services

As of May 20, 2020 | Reporting Currency: USD

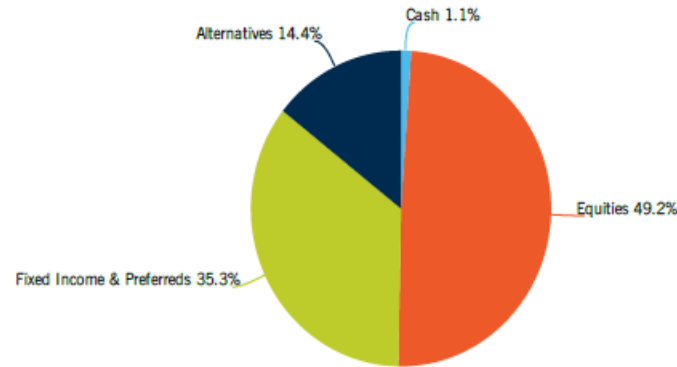
RETURN % (NET OF FEES) VS. BENCHMARKS (ANNUALIZED)



	Year to Date 12/31/19 - 05/20/20	Previous Year 12/31/18 - 12/31/19	Last 3 Years 05/31/17 - 05/20/20	Last 5 Years 05/31/15 - 05/20/20	Performance Inception 05/01/06 - 05/20/20
Beginning Total Value (\$)	1,311,992.26	1,095,599.03	1,091,403.29	721,663.00	576,906.00
Net Contributions/Withdrawals (\$)	0.00	5,116.86	15,835.56	281,607.26	105,805.47
Investment Earnings (\$)	-138,698.39	211,276.38	66,055.03	170,023.62	490,582.41
Ending Total Value (\$)	1,173,293.88	1,311,992.26	1,173,293.88	1,173,293.88	1,173,293.88
Return % (Net of Fees)	-10.57	19.28	1.99	3.45	6.54
S&P 500 Equal Wtd (%)	-15.64	29.24	3.93	5.50	7.87
Barclays Aggregate (%)	5.13	8.72	5.00	3.90	4.69
MSCI ACWI Ex USA NR USD (%)	-16.63	21.51	-0.95	0.37	2.09

The investment returns shown on this page are time-weighted measurements which exclude the effect of the timing and amount of your contributions and withdrawals.

ASSET ALLOCATION - ASSET CLASS



ASSET ALLOCATION

	Total Value (\$) 05/20/2020	% of Portfolio 05/20/2020
Cash	13,110.91	1.1
Global Cash	13,110.91	1.1
Global Cash	13,110.91	1.1
Equities	577,061.47	49.2
US Equities	355,946.69	30.3
US Large Cap Growth	88,699.10	7.6
US Large Cap Value	141,321.67	12.0
US Mid Cap Growth	37,320.50	3.2
US Mid Cap Value	28,264.50	2.4
US Small Cap Growth	20,935.20	1.8
US Small Cap Value	20,935.20	1.8
US Equities Other	18,470.52	1.6

Total Value and % of Portfolio are based on US Dollar values.

ASSET ALLOCATION (Continued)

	Total Value (\$) 05/20/2020	% of Portfolio 05/20/2020
International Equities	207,944.28	17.7
International Equities	71,768.92	6.1
Intl Equities Other	136,175.36	11.6
Emerging & Frontier Mkt	13,170.50	1.1
Emerging Mkt Equities Oth	13,170.50	1.1
Fixed Income & Preferreds	414,202.46	35.3
Ultra Short Term F.I.	105,382.52	9.0
Ultra-Short Govt/Corp	79,036.89	6.7
Ultra-Short Securitized	26,345.63	2.2
US Fixed Income Taxable	97,211.23	8.3
Long Term Govt/Corp	19,870.20	1.7
US Taxable Core	77,341.03	6.6
Intl Fixed Income	6,878.87	0.6
Intl Core Fixed Income	6,878.87	0.6
Preferred Securities	171,625.45	14.6
Preferred Securities	171,625.45	14.6
High Yield Fixed Income	25,894.82	2.2
High Yield Fixed Income	25,894.82	2.2
Bank Loans	7,209.57	0.6
Bank Loans	7,209.57	0.6
Alternatives	168,919.12	14.4
Real Assets	43,684.38	3.7
Real Estate/REITs	43,684.38	3.7
Absolute Return Assets	125,234.74	10.7
Unconstrained Fixed Inc.	125,234.74	10.7
TOTAL PORTFOLIO	1,173,293.95	100.0

Total Value and % of Portfolio are based on US Dollar values.