

**Family Support Services  
Agency Composite Budget  
FY 2020-2021**

Revenue & Expense Categories	Programs	Fund Development	General & Administrative	FY 2020-21 BUDGET
<b>REVENUES</b>				
Alameda County	1,609,072			1,609,072
San Francisco County	1,917,281			1,917,281
Contra Costa County (Heritage)	350,000			350,000
City of Oakland (OFCY)	116,400			116,400
<b>Total Contract Revenues</b>	<b>3,992,753</b>	-	-	<b>3,992,753</b>
Alameda Mental Health Service (GUS)	260,045			260,045
Regional Center of the East Bay (RCEB)	1,140,000			1,140,000
<b>Total Fee for Service</b>	<b>1,400,045</b>	<b>0</b>	<b>0</b>	<b>1,400,045</b>
<b>TOTAL PROGRAM REVENUES</b>	<b>5,392,798</b>	-	-	<b>5,392,798</b>
Contributions & Grants		221,198		221,198
Donated Services & Materials	30,000			30,000
Investment Dividends & Interest			23,000	23,000
<b>Total Grants, Donations, Dividends</b>	<b>30,000</b>	<b>221,198</b>	<b>23,000</b>	<b>274,198</b>
<b>GRAND TOTAL REVENUES</b>	<b>5,422,798</b>	<b>221,198</b>	<b>23,000</b>	<b>5,666,996</b>
<b>OPERATING EXPENSES</b>				
Salaries	2,280,923	57,850	531,405	2,870,178
Respite Provider Wages	705,810	-	-	705,810
Taxes	233,572	4,724	40,453	278,748
Benefits	513,287	8,576	87,550	609,413
<b>Total Salaries &amp; Benefits</b>	<b>3,733,591</b>	<b>71,150</b>	<b>659,408</b>	<b>4,464,149</b>
Contracts & Consultant	254,246	45,250	122,600	422,096
Occupancy - Rent, Utilities & Maintenance	403,521	11,800	70,200	485,521
Operating Expense - Office, Meetings, Trainings etc	220,285	17,200	70,700	308,185
Travel, Mileage and Vehicle Expense	131,178	2,600	9,900	143,678
In-Kind Donation (KSHP Legal Services)	30,000	-	-	30,000
Depreciation	16,781	800	6,820	24,401
Event Expense	-	2,000	-	2,000
Client Related Expenses	57,152	1,600	100	58,852
<b>Total Other Expenses</b>	<b>1,113,163</b>	<b>81,250</b>	<b>280,320</b>	<b>1,474,733</b>
<b>TOTAL Operating Expenses</b>	<b>4,846,754</b>	<b>152,400</b>	<b>939,728</b>	<b>5,938,881</b>
<b>Allocation G&amp;A</b>	594,389	27,432	(621,821)	0
<b>GRAND TOTAL EXPENSES</b>	<b>5,441,144</b>	<b>179,832</b>	<b>317,907</b>	<b>5,938,881</b>
<i>Budget Surplus/(Deficit)</i>	<i>(18,346)</i>	<i>41,366</i>	<i>(294,907)</i>	<i>(271,885)</i>